

Durban, 9 December 2019

Valued Customers

We refer to our previous correspondence in which we informed you of our recent decision to phase out the production of carpets.

With this in mind we would like to clarify a few issues:

1. The last day of production will be Friday the 20th of December 2019 and after this date there will be no new production runs planned.
2. Only orders for existing stock will be accepted in the New Year, and we will have the necessary people available in sales, customer service and distribution to process and execute these orders in the New Year. Please note that we currently still have a stock value of around R75 million available that we will be clearing at discounted prices.
3. Any of these sales in the New Year will be NET priced and no longer subject to any rebates or rewards.
4. Our standard guarantees & warranties will remain in place for all first grade material sold and there will be a sales team available assisting you with any claims you might have. Van Dyck Carpets (Pty) Ltd will remain in existence and will focus on the manufacturing of rubber flooring products and the distribution of Easigrass artificial grass products as per our previous communication.
5. A new company will be established in the New Year by Eric Ward and Bernd De Smedt that will carry on with the distribution of imported carpets and LVT's and will have the necessary sales team in place to assist with any enquiries or problems you might have. We will give you further updates about this new company in due course.
6. Please hold on to all your current samples and point of sales material till we give you an update on the future of these ranges in the New Year.
7. All rebates for 2019 will be calculated as per the agreed trading terms and paid out during the course of February 2020, on condition that your accounts are up-to-date.
8. Our current Van Dyck rewards system will run till the end of December 2019 and the last payments will be made during January 2020.

We trust that the above provides more clarity about some of the concerns you might have, but if not then please don't hesitate to contact us for more information.

Many thanks for you valued support and kind regards.

The first South African company to achieve the Carbon Trust Standard for Carbon



DIRECTORS: Dr M Zarrebini (Snr)*, Dr M Zarrebini (Jnr)*, Mr B De Smedt**, Mr P B Mahadeo

*(British) **(Belgian)